Self-evaluation Questions for Assertiveness

How you see yourself affects how you communicate.

The following self-evaluation questions provide you with a clearer understanding of whether you have assertiveness issues, based on how you communicate and interact with others (modified from Murphy, 2011):

Yes No

- 1. When talking to people, do you look them in the eye?
- 2. Do you project your voice as you speak? Are you clear and loud enough to be heard?
- 3. Are you confident? Or are your sentences filled with gaps, "ums," and "errs"?
- 4. How are standing or seated when dealing with others? Are you upright or looking downward?
- 5. Are you able to ask the questions you have, or do you shy away from them?
- 6. Are you comfortable around others?
- 7. Do you feel able to say "no" when asked things?
- 8. Can you show when you are annoyed, if appropriate?
- 9. Can you disagree with what is being said when you have an alternative opinion or different beliefs?
- 10. Are you able to defend yourself when you are being blamed for something that wasn't your fault?

2 or 3 "no's" - most likely, you are self-assured and do not find it difficult to assert your needs and wants.

4 to 6 "no's" – there is a high chance you see yourself negatively. You find it more challenging to communicate what you need and want.

7 or more "no's" – most likely, you find assertiveness difficult, you feel unworthy of respect, and you tend to back down.

References

Murphy, J. (2011). Assertiveness: How to Stand Up for Yourself and Still Win the Respect of Others.
[Kindle Version].